

## Approved Courses Grouped Alphabetically by Provider and Numerically by Course Number within the Provider

Following is a list of Courses approved by the Department, for course availability please  
contact the provider.

### **AHI REAL ESTATE & INSURANCE SERVICES INC**

101 LEGAL ISSUES: FAIR HOUSING

### **AMERICAN INSTITUTE OF ARCHITECTS**

960 PASSIVE SOLAR WORKSHOP

### **AMERICAN INSTITUTE OF REAL ESTATE APPRAISERS**

101 REAL ESTATE APPRAISAL PRINCIPLES - COURSE I

103 URBAN PROPERTIES - COURSE II

106 INTRO TO REAL ESTATE INVESTMENT ANALYSIS - COURSE VI

108 SINGLE FAMILY RESIDENTIAL APPRAISAL - COURSE VIII

110 URBAN PROPERTY, APPLI OF APPRAISAL THEORY & TECHNIQUES

111 I-A BASIC APPRAISAL PRINCIPLES, METHODS & TECHNIQUES

112 I-B - CAPITALIZATION THEORY AND TECHNIQUES

120 REAL ESTATE APPRAISAL PRINCIPLES

121 BASIC VALUATION PROCEDURES

122 RESIDENTIAL VALUATION

123 CAPITALIZATION THEORY & TECHNIQUES - PART 1

124 CAPITALIZATION THEORY & TECHNIQUES - PART 2

125 CAPITALIZATION THEORY & TECHNIQUES - PART 3

126 CASE STUDIES IN REAL ESTATE VALUATION

127 VALUATION ANALYSIS AND REPORT WRITING

128 RURAL VALUATION

129 LITIGATION VALUATION

130 INTRODUCTION TO REAL ESTATE INVESTMENT ANALYSIS

131 INDUSTRIAL VALUATION

132 REVIEW AND EVALUATION OF APPRAISALS

- 133 STANDARDS OF PROFESSIONAL PRACTICE
- 134 CAPITALIZATION THEORY & TECH PART A EXAM 1B-A
- 135 CAPITALIZATION THEORY & TECHNIQUE PART B EXAM 1B-B
- 892 HEWLETTE PACKARD FINANCIAL CALCULATORS BASIC
- 893 HEWLETTE PACKARD FINANCIAL CALCULATOR ADVANCED HP12C
- 926 COST SEMINAR (COMMERCIAL/INDUSTRIAL BLDGS.)
- 930 VALUATION OF LEASE INTERESTS PART I
- 940 EVALUATING RESIDENTIAL CONSTRUCTION
- 950 HOTEL-MOTEL VALUATION
- 960 REAL ESTATE AND THE FEDERAL INCOME TAX
- 961 REAL ESTATE LEASING
- 962 APPRAISAL OF LANDMARK PROPERTIES
- 963 REHABILITATION OF MULTI-USE TYPE BUILDINGS
- 964 STANDARDS OF PROF PRACTICE (NO EXAM OPTION)
- 965 RESTAURANT AND FAST FOOD SITE SECTION
- 966 INTRO TO VALUATION OF LEASED FEE & LEASEHOLD ESTATES
- 967 REAL ESTATE CONDEMNATION & ZONING SEMINAR
- 968 FEASIBILITY ANALYSIS HIGHEST BEST USE NONRESIDENTIAL PROP
- 980 ELECTRONIC SPREADSHEET IN THE APPRAISAL OFFICE
- 990 STANDARDS OF PROFESSIONAL PRACTICE (1988 & FOL. W/EXAM)
- 991 STANDARDS OF PROFESSIONAL PRACTICE(1988 & FOL NO EX OPT)
- 992 STANDARDS OF PROFESSIONAL PRACTICE UPDATE
- 993 REPORT WRITING & VALUATION ANALYSIS - COURSE 2.2

**AMERICAN SOCIETY OF APPRAISERS**

- 101 ME201 INTRO. TO MACHINERY AND EQUIPMENT VALUATION
- 102 ME202 MACHINERY AND EQUIPMENT VALUATION METHODOLOGY
- 103 ME203 MACHINERY & EQUIP. VALUATION: ADV. TOPICS & CASE ST
- 104 ME204 MACHINERY & EQUIP. VALUATION: ADV. TOPICS & REPORT
- 105 UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICE - SE100
- 204 APPRAISAL REVIEW AND MANAGEMENT OVERVIEW

**AMERICAN SOCIETY OF FARM MANAGERS AND RURAL APPRAISERS**

- 960 BASIC PRINCIPLES OF RURAL APPRAISING

- 961 ADVANCED RURAL APPRAISAL
- 962 ADVANCED RANCH APPRAISAL
- 963 FUNDAMENTALS OF RURAL APPRAISAL (A-10)
- 964 CONSERVATION EASEMENTS SEMINAR
- 965 WIND FARMS: HARVESTING ENERGY - A VALUATION PRIMER

**APPRAISAL EDUCATION FOUNDATION INC**

- 101 GENERAL APPLICATIONS (AEF 150-B)

**AVATECH**

- 101 AUTOCAD LAND DESKTOP 3 FUNDAMENTALS

**BELLEVILLE AREA COLLEGE**

- 150 UNIFORM STANDARDS OF PROFESSIONAL PRACTICE
- 151 MARKET ANALYSIS OF REAL ESTATE APPRAISAL IL-III
- 178 REAL ESTATE APPRAISAL

**BLOOMINGTON-NORMAL CONTINUING ADULT EDUCATION**

- 240 REAL ESTATE APPRAISAL

**BRADLEY UNIVERSITY**

- 100 ACCOUNTING & FINANCE FOR NON-FINANCIAL MANAGERS SEM.

**CAMA TECHNOLOGY ASSOCIATES**

- 980 CAMA TRAINING SESSIONS

**CAREER WEBSCHOOL ILLINOIS**

- 001 RESIDENTIAL MARKET ANALYSIS AND HIGHEST AND BEST USE (V2)
- 102 APPRAISAL MATH AND STATISTICS

**CARL SANDBURG COLLEGE**

- 112 REAL ESTATE APPRAISAL
- 115 USING THE INTERNET
- 116 INTRO TO AUTOCAD

**CENTRAL YMCA COMMUNITY COLLEGE REAL ESTATE INSTITUTE**

- 106 APPRAISAL II
- 219 APPLIED FIELD APPRAISING

**CENTURY 21 REAL ESTATE ACADEMY**

- 900 APPRAISAL COURSE

**CHICAGO CITY-WIDE COLLEGE**

- 940 BLDG TRADE BLUEPRINT READING - PART I
- 941 BUILDING TRADE BLUEPRINT READING , PART 1

**COLE LAYER TUMBLE COMPANY**

- 101 OASIS/IAS USERS CONFERENCE
- 102 OASIS COMMERCIAL SYSTEM
- 103 CAMA MARKET VALUATION MODELING
- 104 CAMA COMMERCIAL/INDUSTRIAL CARD

**COLLEGE OF DUPAGE**

- 150 REAL ESTATE APPRAISAL I
- 151 INTRO. TO SPREADSHEETS USING EXCEL 5.0
- 152 APPRAISING THE SINGLE FAMILY RESIDENCE
- 153 APPRAISAL STANDARDS IL-I

**COLLEGE OF LAKE COUNTY**

- 100 REAL ESTATE TRANSACTIONS
- 101 CRYSTAL REPORTS 9.0
- 102 CRYSTAL REPORTS 9.0

**COMPREHENSIVE REAL ESTATE ACADEMY**

- 900 REAL ESTATE APPRAISALS

**COMPUTER TRAINING SOURCE, INC.**

[www.ctstraining.com](http://www.ctstraining.com)

- 101 EXCEL: INTRO

**COOK COUNTY**

- 860 REAL ESTATE APPRAISAL COURSE
- 861 COST & DEPRECIATION EST. FOR DEMO APP.
- 862 ASSESSMENT ADMINISTRATION WORKSHOP
- 863 ETHICS AND SEXUAL HARASSMENT
- 864 FACILITATING AND LEADING CHANGE
- 900 URBAN PROPERTY VALUATION
- 931 READING AND UNDERSTANDING LEASES #931
- 932 RECONSTRUCTING INCOME/EXPENSE STATEMENTS
- 933 UNIQUE APPRAISAL PROBLEMS
- 934 DISCOUNTED CASH FLOW
- 935 COLLECTION, INTERPRETATION AND MODEL BUILDING OF INCOME & EX
- 936 RESIDENTIAL QUALITY, CONDITION, AND EFFECTIVE AGE
- 937 MASS APPRAISING IN A DISTRESSED MARKET
- 940 RESIDENTIAL REVIEW

- 950 INDUSTRIAL-COMMERCIAL REVIEW
- 951 CASE STUDIES IN INVESTMENT PROPERTIES
- 960 PROCEDURES FOR REVIEW OF ASSESSMENT COMPLAINTS
- 961 LAND VALUATION
- 962 LEGAL REQUIREMENTS OF COOK CO. PROP. TAX
- 963 PROCEDURES FOR CASH EQUIVALENCY ANALYSIS
- 964 VALUATION OF LAND IN COOK COUNTY
- 965 VALUATION & ASSESSMENT OF INVESTMENT PROPERTIES
- 966 SALES RATIO STUDY
- 967 COMPUTER COSTING OF INDUSTRIAL COMMERCIAL PROPERTIES
- 968 COMMONLY USED REAL ESTATE STATISTICS
- 969 AN INTRODUCTION TO LEGAL DESCRIPTIONS
- 970 REVIEWING & ANALYZING NARRATIVE APPRAISAL REPORTS
- 971 REVIEWING & ANALYZING NARRATIVE APPRAISAL REPORTS
- 980 MULTIPLE REGRESSION ANALYSIS FOR R.E. APPLICATIONS
- 981 BASIC ECONOMIC PRINCIPLES FOR USE IN REAL ESTATE APPRAISA
- 990 COOK COUNTY OFFICE PROCEDURES
- 991 ASSESSMENT ADMINISTRATION IN COOK COUNTY

**COUNTY ASSESSMENT OFFICERS ASSOCIATION**

- 103 2017 SPRING IACO CONFERENCE EDUCATION SESSIONS

**DANVILLE AREA COMMUNITY COLLEGE**

- 900 REAL ESTATE APPRAISAL

**DAY ONE, INC.**

- 100 NOVA FOR APPRAISERS

**DEPAUL UNIVERSITY**

- 101 LAND USE PLANNING
- 102 QUANTITATIVE METHODS MPS 580

**DUPAGE COUNTY**

- 150 ASSESSMENT CYCLE

**DUPAGE SCHOOL OF REAL ESTATE**

- 900 REAL ESTATE APPRAISAL
- 901 REAL ESTATE APPRAISAL (GRP 3)

**E.H. BOECKH CO. & INSTITUTE OF REAL ESTATE  
TECHNOLOGY**

- 912 RESIDENTIAL AND AGRICULTURAL COST ESTIMATING
- 913 COMMERCIAL & INDUSTRIAL INSTITUTIONAL COST ESTIMATING

**EDUCATION RESOURCE, LLC**

- 100 UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICE S-200

**ELGIN COMMUNITY COLLEGE**

- 111 REAL ESTATE APPRAISAL
- 112 REAL ESTATE APPRAISAL
- 113 STANDARDS OF PROFESSIONAL PRACTICE
- 114 FOUNDATION OF REAL ESTATE APPRAISAL
- 115 APPRAISING THE SINGLE FAMILY RESIDENCE
- 116 RESIDENTIAL SINGLE FAMILY APPRAISAL

**ENTRE COMPUTER SOLUTIONS**

[WWW.ENTREROCK.COM](http://WWW.ENTREROCK.COM)

- 100 DREAMWEAVER -- BEGINNING
- 101 ACCESS 2003 -- BEGINNING

**ESRI**

- 100 INTRO TO ARCVIEW GIS
- 101 INTRO TO ARCINFO USING ARCMAP, ARCCATALOG, ARCTOOLBOX
- 102 ARCGIS I INTRODUCTION
- 103 ARCGIS II INTRODUCTION
- 104 WHATS NEW IN ARCINFO 8
- 105 EDITING AND MAINTAINING PARCELS USING ARCGIS
- 106 ARCGIS II: ESSENTIAL WORKFLOWS
- 107 EDITING DATA WITH ARCGIS FOR DESKTOP

**FERRIS STATE UNIV-MICHIGAN**

- 100 GEOGRAPHIC INFO SYSTEM 1

**FRED PRYOR SEMINARS**

- 100 HOW TO SUPERVISE PEOPLE
- 101 MICROSOFT EXCEL : THE BASICS
- 102 MICROSOFT EXCEL: BEYOND THE BASICS

**GENERAL COMPUTER CLASS**

- 100 INTRODUCTIONS TO COMPUTERS 15.0
- 101 INTRODUCTIONS TO COMPUTERS 7.5

**GREATER AURORA ASSOCIATION OF REALTORS INC**

960 BASIC CONCEPTS OF THE MLS COMPUTER SYSTEM

**HARPER COLLEGE**

122 REAL ESTATE APPRAISAL

**HEARTLAND COMMUNITY COLLEGE**

101 CONTRACTS AND CONVEYANCES

**ILLINOIS ASSOCIATION OF REALTORS**

100 STANDARDS OF PROFESSIONAL PRACTICE

900 APPRAISING THE SINGLE FAMILY RESIDENCE

901 APPRAISAL STANDARDS: GENERAL & RESIDENTIAL

902 APPRAISAL BASICS: GENERAL & RESIDENTIAL

**ILLINOIS CENTRAL COLLEGE**

236 RESIDENTIAL APPRAISING

237 COMMERCIAL AND INDUSTRIAL APPRAISING

238 RESIDENTIAL APPRAISING PROCEDURES & STANDARDS

239 RESIDENTIAL APPRAISING

240 REAL ESTATE LAW REAL PROPERTY AND AGENCY

**ILLINOIS COALITION OF APPRAISAL PROFESSIONALS**

101 ICAP 2015 APPRAISERS UPDATE SEMINAR

102 ICAP 2016 APPRAISERS UPDATE SEMINAR

103 ICAP 2017 APPRAISERS UPDATE SEMINAR

**ILLINOIS DEPARTMENT OF REVENUE**

028 I-I INTRODUCTION TO PROPERTY TAX

030 II-A INTERMEDIATE RESIDENTIAL ASSESSMENT PRACTICES

032 II-E INTRO TO EQUALIZATION

033 II-D INTERMED MATH FOR ASSESSORS

034 I-T TOWNSHIP ASSR INTRODUCTORY COURSE

035 I-BR BOARD OF REVIEW BASIC COURSE

036 I-D MATH FOR ASSESSING OFFICIALS

037 I-C LAND VALUATION

504 II AS OVERVIEW OF RESIDENTIAL ASSESSMENT PRACTICES

603 2017 SUPERVISOR OF ASSMTS/BOARD OF REVIEW MEETING

801 I-A INTRO TO RESID ASMT PRACTICES

- 803 I-E INTRO TO SALES RATIO STUDIES
- 804 I-F INTRO TO FARMLAND ASSESSMENTS
- 805 I-M INTRO TO MAPPING FOR ASSESSORS
- 807 I-B INTRODUCTION TO COMMERCIAL ASSESSMENT PRACTICES
- 808 II-B OVERVIEW OF COMMERCIAL COST APPROACH
- 901 ABSTRACT WORKSHOP

**ILLINOIS DEPARTMENT OF TRANSPORTATION**

<http://www.dot.il.gov/blr/t2center.html>

- 200 INTRODUCTION TO ARCGIS

**ILLINOIS DEPT OF PROFESSIONAL REGULATIONS**

- 100 CERTIFIED GENERAL EXAM

**ILLINOIS EMERGENCY MANAGEMENT AGENCY**

- 101 DISASTER ASSISTANCE PROCESS

**ILLINOIS GIS ASSOCIATION**

- 100 ADDRESSES IN GIS

**ILLINOIS PROPERTY ASSESSMENT INSTITUTE**

- 101 VALUATION OF MANUFACTURED HOMES
- 102 COLLECTION INTERPRETATION AND MODEL BUILDING OF INCOME AND
- 110 SALES COMPARISON APPROACH TO MARKET VALUE
- 125 INTRO TO INCOME PRODUCING PROPERTIES
- 126 COMMERCIAL CONSTRUCTION
- 127 CASE STUDIES IN THE APPEAL PROCESS
- 128 MARKET FACTORS IN RESIDENTIAL VALUATION
- 130 INTRODUCTION TO INCOME PRODUCING PROPERTIES
- 131 ILLINOIS FREEDOM OF INFORMATION ACT
- 132 ILLINOIS FREEDOM OF INFORMATION ACT
- 133 RESIDENTIAL FACTOR ANALYSIS USING STATISTICAL SOFTWARE
- 134 VALUATION OF GREEN BUILDINGS
- 135 VALUATION OF LODGING PROPERTIES
- 136 VALUATION OF LODGING PROPERTIES
- 137 UNIQUE APPRAISAL PROBLEMS
- 138 UNIQUE APPRAISAL PROBLEMS - EXAM
- 139 VALUATION OF LOW-END RESIDENTIAL PROPERTIES
- 140 VALUATION OF LOW-END RESIDENTIAL PROPERTIES



141 VALUATION OF SELF STORAGE PROPERTIES  
142 VALUATION OF SELF STORAGE PROPERTIES  
143 OFFICE MANAGEMENT - SEMINAR  
144 OFFICE MANAGEMENT - EXAM  
147 Effective Communication in the Workplace  
200 MASTERS - COST, MARKET & INCOME APPROACHES TO VALUE - A-200  
201 BUDGETING FOR THE ASSESSMENT OFFICE  
202 VALUATION OF SENIOR HOUSING PROPERTIES  
203 INSPIRING LEADERSHIP  
204 VALUATION OF BIG BOX PROPERTIES  
205 VALUATION OF BIG BOX PROPERTIES (E)  
208 VALUATION OF HIGH-END & DIFFICULT RESIDENTIAL PROPERTIES  
210 APPRAISING AFTER A DISASTER OR IN TRAUMATIC EVENTS  
211 APPRAISING AFTER A DISASTER OR IN TRAUMATIC EVENTS  
249 CIAO OPTION 3 -- COMPREHENSIVE EXAM  
250 COURSE 1 - BASIC ASMT PRACT - OPTION 2  
251 COURSE 1 - BASIC ASMT PRACT - OPTION 1  
252 PROPERTY VALUATION  
253 INTRO TO MASS APPRAISAL TECHNIQUES  
255 PRACTICAL MATH FOR ASSESSMENT OFFICIALS  
258 NEIGHBORHOOD ANALYSIS  
259 NEIGHBORHOOD ANALYSIS  
260 ENVIRONMENTAL CONTAMINATION  
261 INTERMEDIATE INCOME APPROACH TO VALUE  
300 HOMESTEAD EXEMPTIONS  
301 HOMESTEAD EXEMPTIONS  
303 SALES RATIO ANALYSIS - S-303  
304 ADVANCED SALES RATIO AND REGRESSION ANALYSIS  
306 IPAI COURSE I - DEVELOPMENT  
307 DEFENDING ASSESSMENTS BEFORE APPEAL AGENCIES  
308 DEFENDING ASSESSMENTS BEFORE APPEAL AGENCIES  
309 VALUATION OF FAST FOOD RESTAURANTS

311 PREFERENTIAL ASSESSMENTS  
312 PREFERENTIAL ASSESSMENTS  
314 DEVELOPING WINNING ARGUMENTS FOR RESIDENTIAL APPEALS  
315 DEVELOPING WINNING ARGUMENTS FOR RESIDENTIAL APPEALS  
316 VALUATION OF HISTORIC PROPERTIES  
318 DEVELOPMENT OF CAPITALIZATION RATES  
350 RESIDENTIAL DRAWINGS FIELDWORK AND PHOTOGRAPHS (E)  
351 RESIDENTIAL DRAWINGS FIELDWORK AND PHOTOGRAPHS (S)  
400 INTERMEDIATE PREP & REVIEW OF APPRAISAL PROCESSES - A-400  
410 FARM ASSESSMENT LAW IMPLEMENTATION S-410  
411 FARM ASSESSMENTS  
422 COMPOUND INTEREST TABLES - SIMPLIFIED & APPLIED - S-422  
425 PRECISION DATA COLLECTION  
426 COMMERCIAL ASSESSMENTS USING EXCEL  
427 EVALUATING REAL ESTATE APPRAISALS-EXAM  
429 HUMAN RESOURCE SOLUTIONS  
430 EVALUATING REAL ESTATE APPRAISALS-SEMINAR  
431 RESIDENTIAL QUALITY CONDITION AND EFFECTIVE AGE  
432 RESIDENTIAL QUALITY CONDITION AND EFFECTIVE AGE  
491 INCOME CAPITALIZATION  
492 DEMONSTRATION APPRAISAL - RESIDENTIAL  
493 SHOPPING CENTERS, COMMERCIAL, INDUSTRIAL & FARM PROPERTY  
494 ASSESSMENT PROCEDURES AND THE LAW  
495 DEMONSTRATION APPRAISAL - COMMERCIAL  
496 ASSESSMENT ADMINISTRATION AND PUBLIC RELATIONS  
497 ADJUSTING SALES FOR EFFECTS OF NON-CONVENTIONAL FINANCING  
498 INCOME APPROACH TO VALUE  
500 ADVANCED INCOME  
501 ADJUST SALES FOR EFFECTS OF NON-CONV FINANCE  
502 DUTIES & RESPON OF BOARDS OF REVIEW  
503 PREPARATION & PROCEDURES FOR ASSESSMENT APPEAL  
505 REAL ESTATE LAW FOR ASSESSORS

600 BANISHING THE BUDGET BLUES  
601 DUTIES AND RESPONSIBILITIES OF TOWNSHIP ASSESSORS  
602 APPEAL PRACTICE AND PROCEDURES  
604 FUNDAMENTALS OF SALES RATIO ANALYSIS  
606 DOOM AND GLOOM - SEMINAR  
607 DOOM AND GLOOM - EXAM  
608 BANISHING THE BUDGET BLUES  
611 THE ECONOMICS OF MARKETS  
612 THE ECONOMICS OF MARKETS  
613 LEGAL DESCRIPTIONS  
614 CONDOMINIUMS  
620 ANALYSIS OF COMMERCIAL APPRAISAL REPORTS  
621 CONDOMINIUMS  
622 THE ECONOMICS OF MARKETS  
625 ANALYSIS OF COMMERCIAL APPRAISAL REPORTS  
657 VALUATION OF RESIDENTIAL LAND  
700 MARSHALL AND SWIFT SEMINAR  
702 BUDGETING FOR ASSESSMENT OFFICIALS  
703 GETTING THE MOST FROM RETDS (GREEN SHEETS) -- EXAM  
704 PUBLIC PROMOTION OF THE ASSESSMENT OFFICE  
705 GETTING THE MOST FROM RETDS (GREEN SHEETS) - SEMINAR  
707 BUDGETING FOR ASSESSMENT OFFICIALS SEMINAR  
708 PUBLIC PROMOTION OF THE ASSESSMENT OFFICE  
750 ASSESSMENT LANDMARKS AND LANDMINES  
775 LEGAL DESCRIPTIONS  
776 BEYOND MAPPING: GIS IN LOCAL GOVERNMENT  
777 FUNDAMENTALS OF SALES RATIO ANALYSIS  
778 PRACTICAL MATH FOR ASSESSMENT OFFICIALS  
779 SALES COMPARISON APPROACH TO MARKET VALUE  
780 INTRODUCTION TO EXCEL FOR ASSESSMENT OFFICIALS - E  
781 INTRODUCTION TO EXCEL FOR ASSESSMENT PROFESSIONALS - S  
782 COMMUNICATION 2: CUSTOMER SVC & CONFLICT MGT FOR ASSESSORS

811 INTRO TO INCOME PRODUCING PROPERTIES  
818 INCOME APPROACH: A DETAILED EXAMINATION  
821 INCOME APPROACH: ASSESSING REAL PROPERTY INVESTMENTS  
822 BEYOND MAPPING:GIS IN LOCAL GOVERNMENTS  
825 INTRO TO COMPUTER ASMT SYS-SEM  
826 INTRO TO COMPUTER ASMT SYS-EXAM  
827 STRUCTURED FORMAT DEMO REPORT WRITING  
828 DUTIES & RESPONSIBILITIES OF BOARD OF REVIEW  
829 INCOME APPROACH: ASSESSING REAL PROPERTY INVESTMENTS  
830 COMPUTER ASSISTED ASMT ANALYSIS-SEM  
831 COMPUTER ASSISTED ASMT ANALYSIS-EXAM  
839 PUBLIC RELATIONS FOR ASSESSMENT OFFICIALS  
849 VALUATION OF RESIDENTIAL LAND-SEMINAR  
850 LEGAL IMPLICATIONS OF EMPLOYMENT PRACTICES  
852 LEGAL IMPLICATIONS OF EMPLOYMENT PRACTICES  
858 INCOME APPROACH: A DETAILED EXAMINATION  
859 MARKET FACTORS IN RESIDENTIAL VALUATION  
872 REAL ESTATE APPLICATIONS USING THE HP12 CALCULATOR.  
873 REAL ESTATE APPLICATIONS USING THE HP12 CALCULATOR  
892 STANDARDS OF ETHICAL CONDUCT  
920 MARSHALL AND SWIFT COMMERCIAL COST APPROACH  
921 VALUING PROPERTY AFFECTED BY ENVIRONMENTAL LAWS AND REGULATI  
922 ANALYZING THE APPRAISAL OF FUEL STATIONS & CONVENIENCE STORE  
940 CONDOMINIUM ASSESSMENTS  
941 ASSESSMENT OF CONDOMINIUM PROPERTIES  
949 ASSESSMENT OF OIL & COAL  
950 VALUATION OF SHOPPING CENTERS  
951 BASIC MODEL BUILDING (SEMINAR)  
952 BASIC MODEL BUILDING (EXAM)  
953 CASE STUDIES ON COMMERCIAL VALUES  
954 RESIDENTIAL CONSTRUCTION  
957 SALES RATIO ANALYSIS USING SPREADSHEET SOFTWARE

- 960 OIL AND GAS ASSESSMENT
- 961 ASSESSMENT POTPOURRI
- 962 MASS APPRAISAL OF GARDEN APARTMENTS
- 963 REVIEW OF MATH IN THE ASSESSMENT PROCESS
- 964 ADVENTURES IN APPRAISING & REAL ESTATE INVESTMENT ANALYSI
- 965 ASSESSMENT POTPOURRI III
- 966 MAPPING AND GEOGRAPHIC INFORMATION SYSTEMS
- 967 COAL ASSESSMENTS
- 968 ADVANCED OIL ASSESSMENTS
- 969 WHATS NEW IN ASSESSMENT EDUCATION
- 970 ASSESSMENT POTPOURRI IV
- 980 BASIC COMPUTER ASSISTED MASS APPRAISAL
- 988 COMPUTER ASSISTED ASSESSMENT SYSTE(REVISED 1988)
- 990 NEW LAWS AND ASSESSMENT PROCEDURES
- 991 FUNDAMENTALS OF DATA COLLECTION
- 993 MANAGEMENT OF THE ASSESSMENT PROCESS
- 994 REAL ESTATE LAW FOR ASSESSORS
- 995 NEW LAWS OF ASSESSMENT PROCEDURES
- 996 SIDWELL CADASTRAL MAPPING WORKSHOP
- 997 CADASTRAL MAPPING
- 998 MARKET PRINCIPLES
- 999 REAL ESTATE LAW AND MARKET PRINCIPLES

**ILLINOIS STATE UNIVERSITY**

[illinoisstate.edu](http://illinoisstate.edu)

- 200 INTRODUCTION TO GIS

**ILLINOIS VALLEY COMMUNITY COLLEGE**

- 900 REAL ESTATE APPRAISAL

**INFORMATION PROFESSIONALS, INC**

- 100 FAIR HOUSING
- 101 RED FLAGS IN PROPERTY INSPECTION

**INSPECTION TRAINING ASSOCIATES**

- 100 RESIDENTIAL HOME INSPECTION

**INTERNATIONAL ASSOCIATION OF ASSESSING OFFICERS**

[www.iaao.org](http://www.iaao.org)

- 103 DEVELOPMENT & ANALYSIS OF NARRATIVE APPRAISAL - COURSE 3

104 ASSESSMENT ADMINISTRATION - COURSE 4  
105 PERSONAL PROPERTY VALUATION - COURSE 5  
108 MASS APPRAISAL OF RESIDENTIAL PROPERTY - SEMINAR  
117 FUNDAMENTALS OF REAL PROPERTY APPRAISAL - COURSE 1  
118 UNDERSTANDING REAL PROPERTY APPRAISAL  
125 CASE STUDY EXAMINATION ON THE MASS APPRAISAL OF INCOME PR  
127 INCOME APPROACH TO VALUATION - COURSE 2  
131 PREPARATION & TRIAL OF THE PROPERTY TAX ASMT APPEAL SEMINAR  
150 COMPUTER ASSISTED APPRAISAL SYSTEMS  
152 RESIDENTIAL DEMONSTRATION APPRAISAL - WORKSHOP  
163 MARSHALL & SWIFT COMMERCIAL WORKSHOP #163  
164 MARSHALL & SWIFT COMMERCIAL WORKSHOP #163  
171 IAAO STANDARDS OF PROFESSIONAL PRACTICE AND ETHICS  
180 MATHEMATICS FOR ASSESSORS  
199 WRITING A RESIDENTIAL DEMONSTRATION APPRAISAL - 15 STEPS  
201 APPRAISAL OF LAND #201  
202 INCOME APPROACH TO VALUATION, II (#112)  
207 INDUSTRIAL PROPERTY APPRAISAL #207  
208 GIS ANALYSIS & ADV GEOSTATISTICAL TOOLS FOR ASSRS PART 1 & 2  
300 FUNDAMENTALS OF MASS APPRAISAL  
302 MASS APPRAISAL OF INCOME PRODUCING PROPERTY #302  
307 COMPUTER ASSISTED MASS APP OF INC PROD PROP-COURSE 307  
308 COMPUTER-ASSISTED ADVANCEMENTS IN APPRAISAL SEM - 9TH ANNUAL  
311 RESIDENTIAL MODELING CONCEPTS  
312 APPLICATIONS OF MASS APPRAISAL FUND 310  
313 PRINCIPLES OF PROPERTY ASSESSMENT  
322 MASS APPRAISAL OF INCOME PROPERTIES #322  
331 MASS APPRAISAL PRACTICES AND PROCEDURES  
400 GEOGRAPHIC INFO SYSTEMS FOR ASSESSORS  
402 TAX POLICY #402  
514 VALUATION OF BILLBOARDS  
515 UTILIZING MARSHALL AND SWIFT IN THE COST APPROACH

516 PREPARATION OF DATA ANALYSIS FOR MODELING  
517 HOW TO CRITIQUE AN APPRAISAL BEING USED TO CHALLENGE AN ASSE  
519 VALUATION OF CELLULAR TELEPHONE TOWERS AND THEIR IMPACT  
520 VALUATION OF HOTELS/MOTELS  
522 VALUATION OF APARTMENT BUILDINGS  
523 ATTACKING & DEFENDING AN APPRAISAL IN LITIGATION  
525 COMMERCIAL/INDUSTRIAL MODELING CONCEPTS  
526 FUNDAMENTALS OF ASSESSMENT RATIO STUDIES WORKSHOP #452  
529 APPRAISAL OF HEALTH CARE FACILITIES AND RETIREMENT HOUSI  
530 ADVANCED MAPPING #601  
533 RESIDENTIAL CASE STUDY REVIEW #851  
534 HIGHEST AND BEST USE ANALYSIS  
535 READING AND UNDERSTANDING LEASES #931  
536 RESIDENTIAL CASE STUDY REVIEW #851 - EXAM  
537 HIGHEST AND BEST USE WORKSHOP 158  
538 HIGHEST AND BEST USE WORKSHOP 158 SEMINAR  
600 PRINCIPLES AND TECHNIQUES OF CADASTRAL MAPPING  
601 REAL ESTATE RISK ANALYSIS  
602 RATES, RATIOS & REASONABLENESS  
603 PUBLIC UTILITY SEMINAR  
605 ASSESSMENT ADMINISTRATION CASE STUDY EXAM  
606 INTRODUCTION TO THE INCOME APPROACH TO VALUE  
608 TECHNOLOGY FOR 21ST CENTURY & ITS SUCCESSFUL IMPLEMENTATI  
650 CADASTRAL MAPPING WORKSHOP 650  
651 GIS FOR ASSESSORS  
652 CADASTRAL MAPPING WORKSHOP 650 - SEMINAR  
700 FUNDAMENTALS OF INDUSTRIAL VALUATION #257  
701 FUNDAMENTALS OF INDUSTRIAL VALUATION #257  
702 FUNDAMENTALS OF ASSESSMENT RATIO STUDIES #452  
801 SITE ANALYSIS  
802 AN INTRODUCTION TO THE COST APPROACH TO VALUE  
803 AN INTRODUCTION TO THE SALES COMPARISON APPROACH

804 AN INTRODUCTION TO THE INCOME APPROACH TO VALUE  
808 MATHEMATICS FOR ASSESSORS  
809 USING EXCEL TO SELECT AND DISPLAY COMPARABLE SALES  
810 37TH ANNUAL LEGAL SEMINAR  
811 INTRODUCTION TO GIS #811  
812 ADVANCED TOPICS IN GIS #812  
851 PROFESSIONAL EDUCATION  
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